



Top Reasons to Join Your Local

Home Builders Association



ADVOCACY

Powerful representation to defend you against excessive regulations in your community.

NETWORKING

Build relationships with fellow professionals, customers and suppliers.

CRITICAL INFORMATION

The latest need-to-know industry information from NAHB.

EDUCATIONAL PROGRAMS

Gain a competitive edge with the NAHB University of Housing.

EXPERT ADVISORS

Access to NAHB's economic, legal, financial, regulatory and technical specialists.

MEMBER DISCOUNTS

Significant discounts on vehicles, office products, PCs, payroll services, delivery and more.

3-IN-1 MEMBERSHIP

One price gets you local, state and national level membership.



2011 HBCA Calendar of Meetings & Events

□= HBCA Networking
 □=HBCA Event
 □=FHBA/NAHB Meeting/Event

January			
6th	2:00 PM	Board of Directors Planning Retreat	RoomScapes of Brevard
12th	7:30 AM	Brevard Chapter Meeting	Kay's BBQ on 520 in Cocoa
12th-15th	Daily	International Builders Show (IBS)	Orlando Convention Center
18th	12:00 PM	Executive Committee Meeting	HBCA- New Office Conference Room
19th	6:00 PM	HBCA Annual Leadership Awards	Matt's Casbah- Downtown Melbourne
25th	11:00 AM	Membership Committee Meeting	HBCA- New Office Conference Room
27th	12:00 PM	Builder / Remodeler Council	HBCA-Suite A Auditorium
29th-30th	Daily	Winter Home & Garden Show	Melbourne Auditorium
February			
9th	7:30 AM	Brevard Chapter Meeting	Kay's BBQ on 520 in Cocoa
15th	12:00 PM	Executive Committee Meeting	HBCA- New Office Conference Room
21st		President's Day- OFFICE CLOSED	
22nd	12:00 PM	Membership & Board of Directors Meeting	HBCA-Suite A Boardroom
24th	12:00 PM	Builder / Remodeler Council	HBCA-Suite A Auditorium
March			
9th	7:30 AM	Brevard Chapter Meeting	Kay's BBQ on 520 in Cocoa
10th	6:00 PM	Fun After Five Networking- Green Building Appreciation	Meg 'O Malleys- Downtown Melbourne
15th	12:00 PM	Executive Committee Meeting	HBCA- New Office Conference Room
17th	12:00 PM	Government Affairs Committee Meeting	HBCA-Suite A Auditorium
22nd	11:00 AM	Membership Committee Meeting	HBCA- New Office Conference Room
24th	12:00 PM	Builder / Remodeler Council	HBCA-Suite A Auditorium
30th	6:00 PM	"DEMO Derby" Table-Top	HBCA-Suite A Auditorium
April			
2nd -10th	Daily	2011 Spring Parade of Homes™	
13th	7:30 AM	Brevard Chapter Meeting	Kay's BBQ on 520 in Cocoa
13th-14th	Daily	FHBA Legislative Action Visit	Tallahassee
19th	12:00 PM	Executive Committee Meeting	HBCA- New Office Conference Room
20th	6:00 PM	Builder Appreciation Night- Networking	Pizza Gallery & Grill in Viera
21st	12:00 PM	Government Affairs Committee Meeting	HBCA-Suite A Auditorium
22nd		Good Friday- OFFICE CLOSED	
26th	12:00 PM	Membership & Board of Directors Meeting	HBCA-Suite A Boardroom
28th		Spring Golf Tournament	Suntree Country Club
28th	12:00 PM	Builder / Remodeler Council	HBCA-Suite A Auditorium
May			
11th	7:30 AM	Brevard Chapter Meeting	Kay's BBQ on 520 in Cocoa
14th-15th	Daily	Spring Home & Garden Show	Melbourne Auditorium
17th	12:00 PM	Executive Committee Meeting	HBCA- New Office Conference Room
19th	12:00 PM	Government Affairs Committee Meeting	HBCA-Suite A Auditorium
21st		"Spring Cleaning" Warehouse Sale	Various Vendor Locations
24th	11:00 AM	Membership Committee Meeting	HBCA- New Office Conference Room
26th	12:00 PM	Builder / Remodeler Council	HBCA-Suite A Auditorium
30th		Memorial Day- OFFICE CLOSED	

June			
8th	7:30 AM	Brevard Chapter Meeting	Kay's BBQ on 520 in Cocoa
8th	5-8 PM	Legislative Picnic	Rotary Park Main Pavilion- Suntree
16th	12:00 PM	Government Affairs Committee Meeting	HBCA-Suite A Auditorium
21st	12:00 PM	Executive Committee Meeting	HBCA- New Office Conference Room
23rd	12:00 PM	Builder / Remodeler Council	HBCA-Suite A Auditorium
28th	12:00 PM	Membership & Board of Directors Meeting	HBCA-Suite A Boardroom
July			
4th		Independence Day- OFFICE CLOSED	
13th	7:30 AM	Brevard Chapter Meeting	Kay's BBQ on 520 in Cocoa
19th	12:00 PM	Executive Committee Meeting	HBCA- New Office Conference Room
21st-23rd	Daily	Southeastern Building Conference (SEBC)	Orange County Convention Center
26th	11:00 AM	Membership Committee Meeting	HBCA- New Office Conference Room
August			
10th	7:30 AM	Brevard Chapter Meeting	Kay's BBQ on 520 in Cocoa
16th	12:00 PM	Executive Committee Meeting	HBCA- New Office Conference Room
18th	12:00 PM	Government Affairs Committee Meeting	HBCA-Suite A Auditorium
19th	6:00 PM	Casino Night	HBCA-Suite A Auditorium
23rd	12:00 PM	Membership & Board of Directors Meeting	HBCA-Suite A Boardroom
25th	12:00 PM	Builder / Remodeler Council	HBCA-Suite A Auditorium
September			
5th		Labor Day- OFFICE CLOSED	
14th	7:30 AM	Brevard Chapter Meeting	Kay's BBQ on 520 in Cocoa
15th	12:00 PM	Government Affairs Committee Meeting	HBCA-Suite A Auditorium
17th		HBCA Member Showroom Poker Run	Various Member Showroom Locations
20th	12:00 PM	Executive Committee Meeting	HBCA- New Office Conference Room
22nd	12:00 PM	Builder / Remodeler Council	HBCA-Suite A Auditorium
27th	11:00 AM	Membership Committee Meeting	HBCA- New Office Conference Room
October			
8th-16th	Daily	2011 Fall Parade of Homes™	
12th	7:30 AM	Brevard Chapter Meeting	Kay's BBQ on 520 in Cocoa
13th	12:00 PM	Government Affairs Committee Meeting	HBCA-Suite A Auditorium
18th	12:00 PM	Executive Committee Meeting	HBCA- New Office Conference Room
19th-22nd	Daily	FHBA Fall Leadership Conference	Grand Hyatt Tampa Bay
25th	12:00 PM	Membership & Board of Directors Meeting	HBCA-Suite A Boardroom
27th	12:00 PM	Builder / Remodeler Council	HBCA-Suite A Auditorium
28th-31st		HBCA Haunted House	Location- TBD
November			
4th	6:00 PM	Board of Directors Installation Dinner	TBD
9th	7:30 AM	Brevard Chapter Meeting	Kay's BBQ on 520 in Cocoa
10th	12:00 PM	Government Affairs Committee Meeting	HBCA-Suite A Auditorium
15th	12:00 PM	Executive Committee Meeting	HBCA- New Office Conference Room
17th	12:00 PM	Builder / Remodeler Council	HBCA-Suite A Auditorium
25th	11:00 AM	Membership Committee Meeting	HBCA- New Office Conference Room
24th-25th	Daily	Thanksgiving- OFFICE CLOSED	
26th-12/31	Daily	HBCA "Light up Brevard"	Brevard County Homes
December			
1st-31st	Daily	HBCA "Light up Brevard"	Brevard County Homes
6th	12:00 PM	Executive Committee Meeting	HBCA- New Office Conference Room
8th	12:00 PM	Government Affairs Committee Meeting	HBCA-Suite A Auditorium

13th	12:00 PM	Membership & Board of Directors Meeting	HBCA-Suite A Boardroom
14th	7:30 AM	Brevard Chapter Meeting	Kay's BBQ on 520 in Cocoa
14th	6:00 PM	HBCA Holiday Party	TBD
15th	12:00 PM	Builder / Remodeler Council	HBCA-Suite A Auditorium
16th		Entry Deadline "Light Up Brevard"	HBCA-Suite A Auditorium



Association Benefits Form

For up to date information visit us at www.hbca-brevard.org

Or on Facebook



Association Benefits (What do I get out of membership)

- 3-in-1 Membership: Local, State, & National
- Member Advantage through NAHB: Discounts at GM, Dell, Hertz, NEBS, William Scotsman, Pitney Bowes, etc.
- FHBA Vendor of Choice savings program: FHBI, Sears Commercial, Verizon Wireless, Team Mobile USA, NCS Plus, OneSmortMover.com, American Express, First National Merchant Services, PACE Online Education, Federal Express and Deltacom
- Legislative & Government Affairs Advocacy on Local, State and National levels that directly impact your ability to do business
- Educational Programs & Scholarships provided by HBCA Foundation to local high school construction academy
- National Professional Recognition and certification programs
- Pride in supporting the Industry
- Timely industry communication from NAHB, FHBA and HBCA of Brevard

Marketing & Networking Opportunities (How will I network as a member)

- Access to the most Powerful, Successful and Influential Business People in your area
- *Brevard Builder* monthly e-newsletter
- *HomeBuilder Hotline* weekly newsletter
- HBCA of Brevard Website www.hbca-brevard.org
- Advertising & Sponsorship Opportunities
- Membership Directory Listing
- Monthly General Networking Meetings
- Monthly Committee & Council meetings for education and networking
- Spring Golf Tournament
- Spring & Fall Parade of Homes



START SAVING TODAY

Exclusive, Cost-Saving
Services Provided to
Home Builders
Association Members
in Florida



See Inside For Details



Florida Home Builders Association
201 E Park Ave
Tallahassee, FL 32301

Phone: 850-224-4316
Toll-Free: 800-261-9447
Fax: 850-224-1359
E-mail: ledwards@fhba.com

LET US SHOW YOU THE SAVINGS!

The Florida Home Builders Association is pleased to introduce the Vendor of Choice program, designed with one goal: **TO SAVE YOU MONEY.**



The Vendor of Choice program provides members, their families and employees with discounts on products and services offered with these companies:

- ◆ Florida Home Builders Insurance (FHBI)
- ◆ Sears Commercial
- ◆ Verizon Wireless
- ◆ T-Mobile USA
- ◆ NCS Plus Inc.
- ◆ OneSmartMover.com
- ◆ American Express
- ◆ First National Merchant Solutions
- ◆ PACE Online Education
- ◆ Federal Express
- ◆ Deltacom
- ◆ Staples Advantage
- ◆ Sherwin-Williams

Every transaction is an agreement between the vendor company and the FHBA member firm. Neither the FHBA or its local associations, assume any liability for the quality or performance of any product or service. For more information on the program, please contact Lynne Edwards at 800-261-9447 ext. 109 or by email at ledwards@fhba.com.

Vendor of Choice Partners

VERIZON WIRELESS

FHBA Builder/
Contractor
members choose from
a variety of FREE
phones or discounted
rates on the newest PDAs; a saving of 22
percent (employee discount 18%) off all call-
ing plans \$34.99 or higher; as well as 25%
off select
accessories.

For more information on this exclusive
Verizon Wireless program, please call 866-
885-4696.



FHBI – Offering a wide vari-
ety of

coverage's ranging from
exclusive insurance
programs for residential general contrac-
tors, roofers and builders risk to insurance
for unusual and hard to place exposures. In
addition, FHBI's Surety Department of-
fer bonds including contract bonds for bid
performance and payment, contract bonds
for environmental and remediation and sub-
division bonds.

For more information on our products and
services, please call an FHBI-approved
agent. For a list of authorized agents, con-
tact the FHBI at 888-513-1222.



T-MOBILE USA, INC.

Offers all Florida Home Builders Association
(FHBA) members a 10% discount, waived
activation fees, and special discounts on T-
Mobile products and services.

For more information on the T-Mobile
program call 866-464-8662.



DELTA COM

Offers an array
of products
and services such as voice, internet, data and
phone systems.

For more detailed information send an email
to travis.holloway@deltacom.com or call Travis
Holloway at 904-716-7021.



FIRST NATIONAL MERCHANT SOLUTIONS

Offers you a credit card, check
guarantee and
verification
payment

processing pro-
gram designed specifically with your
business needs in mind.

For more information or to sign up for the
program, call First National Merchant
Solutions at 800-354-3988.



RELIABLE FEDEX®

Shipping at Savings™
offers FHBA members
access to reliable
shipping services at great discounted rates.

For more information on Reliable FedEx,
please visit NAHB.org Member benefits or use
the below link [http://
www.1800members.com/new/benefit_form](http://www.1800members.com/new/benefit_form).



NCSPLUS INC.

For one low flat fee,
NCSPlus will recover
your money for you. Unlike other
collection agencies, NCSPlus charges no per-
centage fees – and unlike other national fixed-
fee agencies, NCSPlus incorporates telephon-
ing, letters, attorney contacts, and debtor au-
dits.

For more information on NCS Plus's debt col-
lection program, please call Harve Platig at
800-363-7215 ext 3646, or email
hplatig@ncsplus.com.



AMERICAN EXPRESS

The Corporate Card
program, the leading
Commercial Card program
used by over 60% of the Fortune 500 com-
panies, is now accessible to all qualified
members. FHBA members will have access
to a personal consultation with an Ameri-
can Express sales representative.

For more information on the program visit
www.americanexpress.com/partnersplus
or call 877-297-7535.



SHERWIN WILLIAMS

FHBA members and
employees can receive
discount on Architectural Paint products,
Rollers, and supply's at Sherwin Williams
locations throughout the state. Associate
members receive a 15% discount, Builder
members need to contact their local
Sherwin William representative.

For more information, call 1-800-810-
3909 or register at www.mynpp.com.



STAPLES

As the official supplier
for office products and
solutions for our members. :

- Discounted, contracted prices on over 30,000
supplies and services
 - FREE next-day delivery on most standard orders
over \$30
 - Easy online ordering through StaplesLink.com
- For more information, please fill out the
StaplesLink electronic registration form
located at www.mynpp.com.



PACE CONTINUING EDUCATION

Offers online continuing education
courses that
meet all your
contractor CE
requirements at discounted prices.
For more information on special dis-
count offers for FHBA members visit
www.PacePDH.com/FHBA.



SEARS COMMERCIAL

Sears Commercial offers
FHBA members excep-
tional savings on products
for business or personal use. Save on Kenmore
and Brand Name Appliances, TVs, Mattresses,
Grills, Lawn Equipment, Exercise Equipment,
Generators, Tools and more. Plus, save 5% on
Sears Gift Cards! Receive expert guidance in
making your selections by making an appoint-
ment at a Design Center near you.

This offer is not valid in Sears Retail stores. For
more information or to locate a Sears
Commercial Design Center, please call 813-926-
6025, visit www.scmakingtools.com/fhba or
email Account Manager Peggy D'Alessandro
pdaless@searshc.com.
Mention offer code FHBA CU076140.



ONESMARTMOVER

Personal Attention. Pro-
fessional service. Help
your customers leave
the stress of moving
behind with the One Smart Mover Program
where one call handles it all. Schedule and coor-
dinate home services such as phone, TV, Inter-
net, moving and Security. One call to
OneSmartMover means your customers home
will be move-in ready from day one.

For more information on the program contact
800-469-1379 (Ask for FHBA partner programs)
or visit www.onesmartmover.com.





Member Advantage at a Glance

www.nahb.org/ma

Lowe's - Visit www.LowesForPros.com/NAHB or call 877.435.2440 and register to save 2% on your Lowe's Accounts Receivable purchases. Plus, get free delivery on purchases of \$500 or more.

General Motors - \$500 exclusive private offer on most Buick, Chevrolet and GMC vehicles.

FedEx Advantage Program & YRC Transportation

- Up to 29% on select FedEx Express® U.S. services
- Up to 10% on select FedEx Home Delivery® services
- Up to 25% on select FedEx Express international services
- Up to 70% on FedEx Freight® & FedEx Nat'l LTLSM services
- Up to 20% on select FedEx Ground® services
- Save at least 70% with YRC for your freight shipping needs

Visit www.1800members.com/nahb or call 1.800.MEMBERS (1.800.636.2377)

Solveras Payment Solutions - Web/mobile tools, credit card and eCheck processing, check services and more. Free "Savings Analysis" offered to NAHB members by calling 800.613.0148 or online at www.solveras.com/nahb. Average Savings \$2,308 a year.

Dell - Up to 30% off on top of the line Dell computers. Call 800.695.8133 and Mention NAHB or visit www.dell.com/mpp/nahb

Liberty Mutual - Up to 10% on auto and home owners insurance. Call 1.800.531.3398 or visit www.libertymutual.com/nahb

Hertz - Up to 20% off on rental cars and FREE Gold Club membership. Use CDP# 51046

Avis - Up to 25% off rental cars at www.avis.com/nahb or call 800.331.1212 and use AWD code G572900

Budget - Up to 20% off rental cars at www.budget.com/nahb or call 800.283.4387 and use BCD code Z536900

Hewlett Packard - Discounts: 9% notebooks, 5% printers/scanners, 7% handhelds, 12% workstations (faster processing power – ideal for graphics, blueprints), 16% servers, 12% storage, 6% third party options (over 10,000 items), plus free ground shipping. To place your order call 1.888.202.4488 and mention pass code "NAHB" or visit www.hp.com/go/nahb

Office Depot - 10% off all delivery orders. Free shipping on orders of \$50 or more. Call 800.274.2753 mention NAHB membership or visit www.officedepot.com/nahb

Omaha Steaks - Save 10% off all online promotions. This discount is in addition to any online specials. www.OSincentives.com/promo/nahb

Endless Vacation Rentals - 10% off Endless Vacation Rental properties in the US, Caribbean, Mexico & Canada. Over 60,000 locations including select US Disney properties. Call 877.670.7088 and Mention ID 20090 at time of reservation or go to www.evrrentals.com/nahb

Wyndham Hotel Group - 20% off the best available rate at over 6,500 hotels, resorts. Mention ID 20090 at time of reservation. 877.670.7088. Wyndham Hotel Group includes: Wyndham hotels & resorts, Wingate By Wyndham, Hawthorne Suites, Ramada, Days Inn, Super 8, Baymont Inn & Suites, Microtel Inns & Suites, Howard Johnson, Travelodge, and Knights Inn

FTD - 15% discount at www.ftd.com/nahb or call 800.SEND.FTD use code 17421. Includes FTD bridal, Vera Wang and Todd Oldham Collections

NAHB Career Center www.nahb.org/careers - 20% off of standard rates for job posting & 15% off other HR services

Paychex - 15% off payroll processing and selected human resource services setup fees. Call 800.729.2439 & Mention code 5685



FHBA and You Make A Winning Team

The Florida Home Builders Association (FHBA) is a dynamic, volunteer-driven organization dedicated to ensuring safe, affordable housing for the people of Florida while protecting and representing our members so their businesses can grow and prosper in a free market economy.

Our job is to limit the government's intrusion in your business. We seek ways to control mandated costs, taxes and regulations that burden you. But given the challenges our industry faces in the legislative, legal and regulatory arenas, our success depends on you – our members.

Your participation in this process by becoming a member increases our chances of success. Volunteerism enables us to achieve our goals and gives us a strong, unified voice in the political process.

When you become an active member of FHBA, you are:

- contributing to the long-term growth and profitability of the residential construction industry
- committing yourself to a high standard of professional ethics
- furthering your professional development, and
- increasing your competency to achieve greater profits

You can absolutely make a difference in the effectiveness of our association and the shaping of Florida's housing industry, so start now by contacting FHBA or your local association to let them know how you want to participate. By serving as a committee member or association leader, you'll find this volunteer work to be highly rewarding.

Your Opportunities Include

It would be impossible to list every opportunity for volunteer service but perhaps this list will give you some ideas. Everyone with the desire to serve will be given the opportunity.

- **Committee Chair, Vice Chair or Member**
FHBA has numerous committees, councils and task forces that work to fulfill the goals of the Association. Depending on your specific area of interest, choose from the options listed on the reverse side of this brochure. For a more detailed description of any committee, visit the fhba.com website or contact any member of the FHBA leadership team.
- **State Director**
You may want to represent your local home building association on the FHBA Board of Directors. There are openings for builders and associate members based on the membership count of your local HBA. The FHBA Board includes approximately 250 members who meet three times a year to conduct the business of the state Association. Call your local association to request an appointment.
- **Area Leader**
FHBA is divided into seven geographic areas. In each area, an Area Vice President (builder) and an Area Associate Vice President (associate) represent FHBA. These 14 individuals travel their areas promoting FHBA and work with local HBAs on special issues. They also represent their area on the Executive Committee, the Legal Action Committee and the Industry Issues Committee. Area Leaders also chair the Area Caucuses held at each state meeting. Generally, area leadership is the training ground for a senior officer position.
- **Senior Officer**
Of the eight highest elected offices of FHBA, those of President, First Vice President, Treasurer, Secretary and Immediate Past President positions are all held by builder members. The Second Vice President, Third Vice President and Immediate Past Second Vice President positions are all held by associate members. Each year elections are held for the positions of Secretary and Third Vice President.

You Receive These Member Benefits

With your membership in FHBA, you receive many benefits and services:

- **Insurance Programs:** The cost-effective **insurance coverages** offered through Florida Home Builders Insurance (FHBI) are some of the most price-competitive programs in the state for builders' risk, general liability and workers' compensation.
- **Continuing Education:** The high-quality **educational programs** offered during the Southeast Building Conference (SEBC) and the distance-learning opportunities via FHBA's website, fhba.com, help you meet your licensing requirements and give you the competitive

edge, while special interest seminars, inspirational speakers and roundtables can recharge your career and introduce you to emerging trends and more profitable ways of doing business.

- **Florida HomeBuilder Magazine:** FHBA's award-winning **Florida HomeBuilder magazine** provides information targeted to the specific needs of building professionals and keeps you abreast of legislative issues affecting our industry, cost-saving practices and product advances.
- **Fhba.com:** Our website, **fhba.com**, is a clearinghouse for Association information. You can access dates and register online for upcoming events, retrieve housing statistics, learn about member services, obtain the latest position papers for legislative issues, participate in discussion groups, and take an online continuing education class.
- **Awards Programs:** Recognition programs such as the **Aurora Awards** for design excellence and the **Excel Awards** for sales and marketing accomplishments give you an opportunity to earn high visibility for your business within the industry and enhance your public image. And the **Housing Hall of Fame** honoring those who have made significant and lasting contributions to Florida housing, the building industry and the FHBA can earn you statewide recognition and major media coverage.

FHBA Committees

Affordable Housing/Real Estate Finance
Aurora Awards
Bylaws and Resolutions
Codes and Standards
Convention
Education/Professional Development
Governmental Affairs
Industry Issues
Insurance
Legal Action
Long-Range Planning
Membership/Spike Club
Political Action
Public Relations/Communications
Southeast Building Conference

Councils

Associate Members
Community Developers

Remodelors
Sales and Marketing
Trades

Task Forces

FEMA
Septic Tank
Workers' Compensation

Why Join?

*Here are a dozen
good reasons!*

1. Professional credibility
2. Insurance programs
3. Parade of Homes™
4. Membership discounts
5. Dreamstreet® Home & Garden Show
6. Committees & Councils
7. Industry Advocacy
8. Educational Seminars
9. Customer referrals
10. Networking
11. HBCA Housing Information Center
12. *Brevard Builder Newsletter, Florida Homebuilder & Builder Magazines*

Annual Membership is provided,
with this single application and fee,
in the following organizations:



Serving the Construction Industry Since 1958

Home Builders & Contractors Association of Brevard

1500 W. Eau Gallie Blvd.
Suite A

Melbourne, Florida
32935-5398

(321) 254-3700
(800) 370-3720

Fax: (321) 259-9504
www.hbca-brevard.org

Membership Application

HBCA MEMBERSHIP APPLICATION

Business Name _____

Applicant's Name _____

Mailing Address _____

City _____ State _____ Zip _____

Business Phone Number _____ Fax Number _____

Cell Phone _____ Home Phone _____

Email _____ Website _____

Tax I.D # _____ Date Business Started _____ # of Paid Employees _____

Type of membership applied for: (pick one)

Custom Builder---\$550 I would like to pay my membership with: Check Cash

Production Builder---\$550 VISA MC AMEX DISC

General Contractor---\$550 Account # _____

Remodeling Contractor---\$550 Exp. Date _____ CVC _____

Land Developer---\$550

Associate*---\$450 Signature _____

** Associate Memberships are for all Non-Builder Companies*

Type of Business for Directory Listing _____

Affiliate Members- \$50 additional dues

Affiliate name (Person other than Applicant that will be active in the association) _____

Affiliate Name _____ Affiliate Name _____

Sales & Marketing Council- \$60 additional dues Remodelers Council-\$60 additional dues

Green Building Council- \$50 additional dues

Sponsor Name _____ Sponsor Company _____

License Held _____ License Number _____ Exp. Date _____

Business References (required for all applicants)

Company	Contact	Address	Phone
1. _____	_____	_____	_____
2. _____	_____	_____	_____
3. _____	_____	_____	_____

Bank Reference: _____

We hereby make application for membership in the Home Builders & Contractors Association of Brevard on the basis of the foregoing statements. We agree that if accepted, we will be governed by the By-Laws of the Association, as long as we continue to be a member. We understand that acceptance of this application does not constitute membership until approved by the Board of Directors and written notification is made. We further hereby grant permission for the release of and the confidential use of any credit information necessary for the processing of this application. We understand that no dues will be refunded after Board approval.

Signature _____ Date _____

Contributions to the HBCA of Brevard are not deductible as charitable contributions for Federal Income Tax purposes. However, payment of dues are deductible as an ordinary business expense,

Please attach the following to application for submission:
 1. Payment information. If paying by check please make payable to HBCA
 2. Copy of occupational and contractors licenses required for membership approval.



SEBC
SOUTHEAST BUILDING CONFERENCE



SAVE THE DATE

July 21-23, 2011

www.sebcshow.com

**New HBA members who join from
October 1, 2010 through July 15, 2011
receive a 50% discount on
one Full Conference
registration admission to the SEBC.**

**New members who wish to Exhibit
receive a \$100 Credit off Booth Space**

**Contact the SEBC at 850-224-4316
ext 109 for your discount code**



Save the Dates for Next Year's SEBC
July 21-23, 2011
Orange County Convention Center
Orlando, Florida

SHOW FACTS

The Southeast Building Conference (SEBC), now celebrating its 33rd year, is the largest building industry trade show in the southeast. As the premier trade event its key features include outstanding educational programs including three days of keynote speakers, hard-hitting seminars, designation programs, networking opportunities, roundtable discussions, and industry briefings. The exhibition includes more than 100,000 square feet of building products and services from nearly 300 leading manufacturers and suppliers.

PLACE

Orange County Convention Center, Orlando, Florida USA

SHOW DATES & TIMES

Thursday, July 21, 2011

Seminars: 8:00 am- 5:00 pm

Exhibition: 11 am – 6:00 pm

Friday, July 22, 2011

Seminars: 8:00 am- 5:00 pm

Exhibition: 9:00 am- 5:00 pm

Saturday, July 23, 2011

Seminars: 8:00 am- 3:00 pm

Exhibition: 10 am- 3:00 pm

ATTENDEE PROFILE

Builders, Developers, Remodelers, Architects, Engineers, Bankers, Realtors, Purchasing Agents, Superintendents and all other building industry professionals who are interested in expanding their skills, knowledge and businesses.

In 2010, the SEBC attracted more than 5,000 attendees with more than 80% of those being the decision maker for their company.

EXHIBITOR PROFILE

The SEBC attracts over 300 exhibitors featuring the latest in product development, green building and sustainable technology, hurricane mitigation and storm safety for both residential and commercial construction in the Southeast.

PRODUCTS AND SERVICES ARE AVAILABLE IN THE FOLLOWING CATEGORIES:

Aluminum Products

Appliances

Architectural Services

Building Materials & Specialties

Building Systems

Cabinets

Communications

Counter Tops

Cultured Stone

Windows & Doors

Energy Savings Products

Engineered Wood Products

Financial & Mortgage Services

Flooring & Floor Coverings

Green Building Products

Hurricane Preparedness

Hurricane Products & Services

Insulated Concrete Forms

Insulation & Insulating Materials

Insurance
Kitchen & Bath Accessories
Marketing Services
Masonry Products
Millwork
Modular Structures
Paints, Varnishes, Stains & Enamels
Pavers
Pest Control
Plumbing Equipment & Materials
Roof Sheathing
Roofing Systems & Underlayments
Solar Energy Products
Steel Framing & Products
Stone
Storm Protection
Vinyl Products
Wood Products

EDUCATIONAL HIGHLIGHTS

The SEBC offers over 40 seminars within a 5 track program (Architecture & Design, Business Management, Green and Sustainable, Remodeling, Building Construction, Sales & Marketing) that accommodates the professional growth of builders, trades professionals, production managers, and sales and office staff. Sales and marketing professionals can acquire new selling techniques from a panel of nationally acclaimed speakers during the Sales Rally held on Friday, July 22, 2011. With an emphasis on Hurricane Mitigation, Energy Efficiency and Green Building the SEBC offer builders and trades the knowledge on the latest in construction products and seminars on how-to comply with the new regulations and codes, green construction and energy efficiency.

EXHIBIT FLOOR HIGHLIGHTS

The exhibit floor offers a broad range of products that include interior merchandising, kitchen and bath, windows, doors, roofing, siding, appliances, tools, paints, stains, computer and construction software, and services that include construction loans. SEBC will feature over 350 booths in nearly 100,000 square feet of exhibits, many with hands-on installation and manufacturers reps standing by to answer your most pressing questions, as well as provide you with the latest sales aids and technical literature. Special Sections on the Show Floor Include: Sales and Marketing Corner (featuring Meet the Experts in Sales and Marketing), EZone (the latest products for Sustainability and Green) and Hurricane Alley (featuring products for wind resistance construction and must comply with the FL Bldg Code)

NEW IN 2011: 'DESIGN CHALLENGE'

A two-day competition among designers and their teams to create the Best Show Floor WiFi Lounge. This first annual competition will feature 5 teams of designers and students from the Future Builders of America program as they compete to design a 20 x 20 lounge. Each lounge will then be equipped with WiFi and be made available throughout the show as a place for both exhibitors and attendees to take a break check their email or network with others in attendance. Don't miss this event and participate in the competition with the TEXT YOUR VOTE access provided once on site.

RESERVE YOUR EXHIBIT SPACE

The cost of exhibit space is \$23.50 per square feet. Exhibit Booths are designed in 10 x 10 foot increments.

To reserve your exhibit space, or if you have any questions about exhibiting, please contact the SEBC Office, 850-224-4316 or 800-261-9447 extension 109, email Lynne Edwards at ledwards@fhba.com

SPECIAL EVENTS

Don't miss the Southeast's best in design and building excellence during the Aurora Awards Designs of Distinction gala and dazzling multi-media presentation held on Saturday, July 23, 2011. Visit the Auroras at www.theauroras.com for more information.

HOST HOTELS

The Rosen Center serves as the main host hotel for the SEBC. It is conveniently located at 9840 International Drive. Reservations can be made by calling toll-free 888-800-2174 and mention the SEBC.

The Rosen Plaza serves as one of the over flow hotels for the SEBC and is located at 9700 International Drive, Reservations: Toll Free 800-627-8258.

The Peabody Hotel is the third hotel serving as host to the SEBC and is located at 9801 International Drive. For reservations please call 407-352-4000.

GREEN INITIATIVES

The SEBC is committed to being a leader in green initiatives for expositions and has made the commitment to expand its own green programs both prior to the exposition and on-site. The SEBC is located at the Orange County Convention Center, one of the largest convention centers in the country and one of the most committed green venues. Each of the host hotels have been recognized as 'Green' Hotels and Resorts with programs in place to become more energy efficient and have a smaller carbon footprint on its community that they serve. Each of the vendors that are partners with the SEBC have 'green' initiatives in place from buying locally grown foods to recycling on site signage. Please check out [SEBC Goes Green](#) on the website to see the complete list of how we are making the effort to be 'green' plus programs we are putting in place for our exhibitors to be 'green' once on site.

FUTURE SHOW DATES – LOCATED AT THE ORANGE COUNTY CONVENTION CENTER IN ORLANDO, FL

July 26-28, 2012

July 11-13, 2013

July 26-28, 2014

SPONSOR

The Southeast Building Conference is one of three regional building industry trade shows recognized by the National Association of Home Builders and is sponsored by the Florida Home Builders Association.